

# The Total Economic Impact™ Of Juniper Apstra

Through four customer interviews and data aggregation, Forrester concluded that the Juniper Apstra customer journey has the following three-year financial impact.



ROI  
**320%**



BENEFITS PV  
**\$952K**



NPV  
**\$725K**



PAYBACK  
**< 6 months**



Some of the biggest benefits are the amount of time and cost savings associated with day zero and day one tasks, how much faster that can happen while doing it with less resources. The other benefit is the ongoing sustainability of the network because people are making changes on the controller and the controller is the one pushing the configuration. It's allowed us to have a much more standard configuration across the board.

*Data center systems architect, Energy Company*



## Composite Organization

CHALLENGES  
*before Juniper Apstra*

Configuration inconsistency within data center network devices



Complicated code-intensive networking operations



Time to market



Inefficiencies in managing multiple vendor devices within a data center

BENEFITS  
*with Juniper Apstra*

\$73K

**60%**

FTE HOURS SAVED

Day zero: design and planning cost savings

\$72K

**90%**

FTE HOURS SAVED

Day one: deployment cost savings

\$448K

**60%**

FTE HOURS SAVED

Day two+: data center operations cost savings

\$358K

Tools replacement cost savings



Read the full study

This document is an abridged version of a case study commissioned by Juniper titled: The Total Economic Impact of Juniper Apstra, May 2022.

Commissioned By Juniper