

Juniper Service Provider Strategy

Make every connection count with differentiated experiences, unmatched performance, reliability, and sustainable scale.



Making every connection count is more than just a tagline at Juniper—it's what drives everything we do. For over two decades, we've helped service providers build the largest, most scalable and reliable networks, streamline operations, lower costs, and optimize every end-user experience, every time. And we are not stopping now.

Together we will deliver outcomes that matter to you and your customers:



Trusted, secure performance without compromise



Consistent, reliable connectivity up to 800G



Service providers benefit from our Al-native networking solutions in four business-critical ways:









Quantifying the benefits of Al-native networking through real-world deployments

Massively scalable infrastructure

Future-proof, Al-native innovation.

Delivering the right, secure infrastructure for Al workload demand now and in the future:

- **461Tbsp**, industry-leading system capacity
- 53% OpEx savings over five years
- First 800G network deployment

telecolumbus







Experience-First Approach **Al-native** platform 41-Driven Automation

Al-native automation

Performance without compromise.

Simplifying operations and assuring service experiences across every domain:

- 50% lower resolution time
- 50% faster network deployment
- **320%** ROI in < 6 months









Managed enterprise services

Cost savings and network assurance.

Revenue-generating managed services with AlOps, reducing TCO and OpEx:

- Up to 90% reduction in trouble tickets
- Up to **9x** faster to deploy
- Up to 85% fewer truck rolls



Deutsche Telekom



Juniper's Al-native networking platform is now the Mist Al-native networking platform

Juniper Networks can help your service-provider business deliver greater capacity and capabilities in the AI era. We offer the benefits of simplicity, reliability, and assurance at scale.









Juniper Beyond Labs

Juniper Beyond Labs is our innovation hub for Al-native networking. Juniper's global research and engineering teams collaborate with customers to innovate technology focused on solving service providers' most difficult challenges:

5G and beyond • Quantum • AI • Sustainability



APAC and FMFA Headquarters