

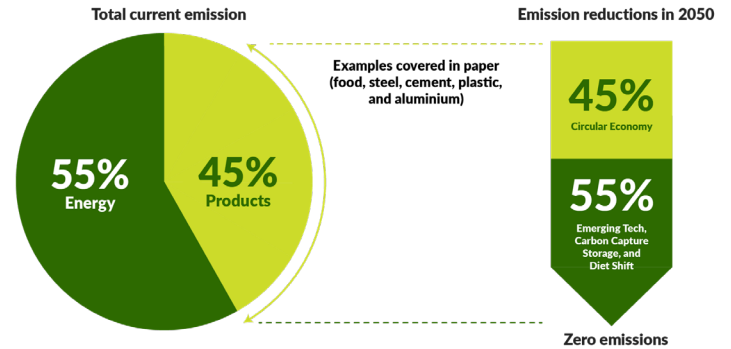
Juniper's Circular Economy Portfolio

Juniper is committed to making all global operations

100%
carbon neutral by 2025.

How? Right now, over half of our consumption comes from renewable energy sources. The remaining 45% is determined by three things: how we do business, what we're selling, and the supply chain process.

Achieving Net Zero requires the Circular Economy



Source: Completing The Picture: How The Circular Economy Tackles Climate Change by Ellen MacArthur Foundation (2019)

With our Circular Economy, we can reduce global emissions to **net zero.**

Juniper's Circular Economy Portfolio includes Try & Buy, Juniper Certified Pre-Owned (JCPO), and Sustainable Sourcing.

All provide sustainable options to help customers speed up transition or extend the life of legacy hardware by using an existing unit, certifying, then reselling. The circular business model aligns with Juniper's and key stakeholder's environmental responsibility and net zero commitments.

Try & Buy includes Juniper's full product portfolio:

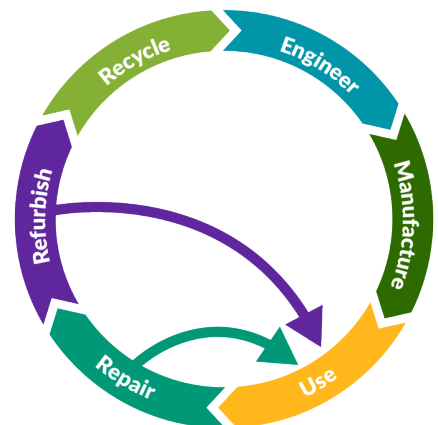
- Routers – fully configured bundles, line cards, FRUs
- Switches – systems, FRUs, expansion modules, optics
- Security – systems, FRUs
- Wireless APs
- End-of-Life products up until End-of-Support

Juniper Certified Pre Owned (JCPO) is the foundation of Juniper's Circular Economy offerings and catalyst for other strategic programs like Try & Buy.

Designed for sustainability.

Sustainability Metrics

- JCPO has saved over 150 tons of e-waste from landfills
- Typical JCPO router or switch saves over 20 pounds of landfill e-waste and 1000 pounds of CO2
- JCPO saved over 2.3m pounds of CO2 since 2017



JCPO offers:

Sustainability

- Supports environmental sustainability efforts to be carbon neutral and limit e-waste
- Helps companies reach sustainability goals and saves clients money

Quality

- Guaranteed to work good as new, backed by Juniper's 1-year Manufacturer's Limited Warranty, and eligible for J-Care support
- Equipment is refurbished with the latest software and firmware
- Certification replaces any necessary outdated components, including:
 - Latest revisions of software and firmware
 - Bug fixes
 - Default configurations
 - Serial number verification
 - Component repair and replacement
 - Detailed cosmetic restoration
 - Certification qualifying testing
 - Warranty registration
- Repackaged in a recyclable, heavy-duty, double-wall branded box that meets all freight requirements for shipping

Availability

- Immediate availability of in-stock products and shorter lead times on available products (Products in stock ship within 24-48 hours)
- End-of-Life (EOL) products available for customers who need to extend existing Juniper architecture
- Can be combined with new hardware sales to fit client's budgetary constraints

Security

- Eliminates risk of counterfeit equipment or malware that occurs with unauthorized "used" Juniper resellers on the gray market
- Minimizes risk of network downtime due to software bugs or vulnerabilities

Try & Buy features and benefits:

60–90-Day Risk-Free Trial

At no cost, customers can try the product fully deployed in a production environment. At the end of their 60–90-day trial, they can buy or return it.

Hassle-Free Process

All orders are placed through PureWrx. Then, Juniper Authorized Partners work with Juniper Account Managers to determine discounts.

Sustainable Sourcing Benefits:

Cost-Effective - Reduces customer's net investment cost by recapturing value from decommissioned legacy network.

Value-Based - Customers get an offer in the form of cash, or an opportunity to maximize their value with a credit on new Juniper purchase.

Minimizes Impact on Environment - Sustainable disposal of legacy network equipment—targeting 100% reuse.

Full Product Suite

Juniper's entire product portfolio, including software and support, are eligible for Try & Buy. Authorized partners follow the same guidelines as new hardware to determine product eligibility under their current partner agreement with Juniper.

Get Up and Running Faster

Customers can purchase and keep the product on trial to preserve valuable data. No need to ship back to Juniper and wait for lead times on replacement products.

Learn More:

Juniper Certified Pre-Owned program – The ONLY Pre-Owned Hardware that is Certified and Supported by Juniper Networks

Juniper Climate Change and Sustainability

Juniper Try and Buy – The Exclusive Source for Juniper Try & Buy

Test Drive Juniper

Partner Center/Programs & Promotions

Work with your Juniper Rep or Authorized Partner to get a Sustainable Sourcing offer from PureWrx. Contact Sales@Purewrx.com



Driven by
Experience™

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