

# Ingenious Champion Profile

Sam Ghanaim – Technical Director of Networking and Security,  
InterVision Systems Technologies, Inc.



Juniper Champion



## Introducing Sam Ghanaim

Sam has over 16 years of IT experience focused in enterprise and data center networking and security environments. As Technical Director of Networking and Security, Sam currently leads the network and security engineering team at InterVision Systems Technologies, Inc. and has been with the company since 2002. InterVision is a leading integrator of IT solutions, infrastructure, and services for the cloud ecosystem (public, private, and hybrid). InterVision has partnered with Juniper since 1999 and is currently one of the largest Juniper solution providers on the West Coast of the United States.

## Career Path

Prior to joining InterVision, Sam was working with a value added reseller (VAR) in the San Francisco Bay Area providing pre- and post-sales solutions with various networking technologies. Over the years, Sam has led the design and deployment of some of InterVision's largest and most complex customer environments. As an early champion of Juniper Networks products and solutions, Sam has been an integral part of InterVision's Juniper Elite partnership.

## Engaging with Juniper

Over the past 10+ years, Sam has completed many Juniper courses and certifications giving him foundational knowledge and credibility to design, architect, and deliver Juniper hardware and software solutions. Sam's extensive experience spans many types of network architectures, including LANs, WANs, and data center environments where he continues to fulfill a key technical role in support of Juniper technologies. Sam also holds a seat at Juniper's Partner Technical Advisory Board (PTAB), where he is able to engage regularly with Juniper leadership on product strategies and direction.

## Proud to be an Ingenious Champion

Through participation in the Juniper Champions program, Sam has been able to network with many new fellow technologists and increase his visibility within the Juniper SE community. Being an Ingenious Champion has given him access to Juniper privileged information and the opportunity to participate in Juniper internal SE events. It also has improved his knowledge and credibility in the field. For those of you considering or just getting started in the Champions program, his advice is not to hesitate. It is both rewarding and well worth the effort one puts into it.

## On a Personal Note

Outside of work, Sam enjoys his family time the most, which includes walks along the reservoir and mountain biking on nearby canyon trails. As time permits, Sam also enjoys a casual bike ride.

## Quotes and Testimonials

*Sam has been an integral member of the extended Juniper family in the Silicon Valley for many years. In his role at InterVision, Sam brings deep technical expertise, advocacy, and thought leadership that are of great benefit to his customers. He is also a founding member of the Juniper Partner Technical Advisory Board in the Americas theater and over the years has provided key input on product launches, roadmap, and courseware development. Sam is a true Champion in every sense of the word.*

**Mike Messina, Partner SE Director, Juniper Networks, Inc.**

## More about InterVision System Technologies Inc.

<http://www.intervision.com/>

## About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at [www.juniper.net](http://www.juniper.net).

### Corporate and Sales Headquarters

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