

RELIEF OFFERS FROM JUNIPER FINANCIAL SERVICES

No-interest financing and deferred payments program for Juniper and Mist Customers

The Offers

Juniper Financial Services (JFS) is now offering up to three years of no-interest financing and deferred payment plans (no payments in 2020) for customers in participating regions.

Introduction

At Juniper and Mist, we understand that our customers are navigating changing business conditions. We're here to help. To enable our customers to move forward with their acquisition plans and start realizing the value associated with Juniper solutions, JFS is making a variety of business relief offers available.

Options Available

Offer #1 – No Payments until 2021!

For orders placed before Sept. 30, 2020 with scheduled delivery in 2020, the initial payment equal to 50% of the total cost will be deferred until Jan. 1, 2021, and the balance will be due July 1, 2021.

Example: Purchase order: \$500,000 on April 15, 2020
Shipment date: June 1, 2020
Standard payment date: June 30, 2020

With Deferred Payment Plan:

First payment: \$250,000 due Jan. 1, 2021
Second payment: \$250,000 due July 1, 2021

Offer #2 – Supply Chain Protection Program

Receive timely equipment delivery while avoiding unknown supply chain delays. For orders placed before Sept. 30, 2020 with scheduled delivery in 2020, payments will be deferred for six months following the invoice date, with three interest options:

- Option A: 4 quarterly payments at 0% interest
- Option B: 8 quarterly payments at an annual interest rate of 1.5%
- Option C: 12 quarterly payments at an annual interest rate of 1.95%

Example case: Purchase order: \$500,000 on April 15, 2020
Shipment date: June 1, 2020
Standard payment date: June 30, 2020

With Supply Chain Protection Program (Option B):
First payment: \$63,560 due Dec. 1, 2020, followed by 7 quarterly payments of \$63,560 each

Offer #3 – 0% Interest for 12, 24, or 36 months

For orders placed before Sept. 30, 2020 with scheduled delivery in 2020, interest-free payment options are available.

- Option A: 4 quarters (purchase price divided by 4)
- Option B: 8 quarters (purchase price divided by 8)
- Option C: 12 quarters (purchase price divided by 12)

Example case: Purchase order: \$500,000 on April 15, 2020
Shipment date: June 1, 2020
Standard payment date: June 30, 2020

With Supply Chain Protection Program (Option B):
First payment: \$62,500 due July 1, 2020, followed by 7 quarterly payments of \$62,500 each

How Do I Take Advantage of These Offers?

These programs are available in the following countries for credit-qualified customers: United States, Canada, United Kingdom and Ireland, Norway, Sweden, Finland, Denmark, Belgium, the Netherlands, Luxembourg, Austria, Germany, Switzerland, France, Spain, Italy, Czech Republic, Slovakia, Poland, Hungary, Japan, Hong Kong, Malaysia, Singapore, and Indonesia.

Please contact JFS at JFS@Juniper.net for opportunities in other countries.

For more information about the business relief offers, please contact your local JFS sales professional or e-mail JFS in your region:

- jfs-emea@juniper.net for customers in EMEA
- jfs-apac@juniper.net for customers in Asia Pacific
- jfs@juniper.net for customers in the Americas

About Juniper Networks

Juniper Networks brings simplicity to networking with products, solutions and services that connect the world. Through engineering innovation, we remove the constraints and complexities of networking in the cloud era to solve the toughest challenges our customers and partners face daily. At Juniper Networks, we believe that the network is a resource for sharing knowledge and human advancement that changes the world. We are committed to imagining groundbreaking ways to deliver automated, scalable and secure networks to move at the speed of business.

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