

# Network Financing Solutions for Education

Fast, Affordable Access to Smarter Solutions: Juniper Financial Services

## Benefits of leasing:

- Greater flexibility to upgrade or replace equipment or software
- Protection against obsolescence
- Reduction in overall life-cycle costs
- No restrictive depreciation schedule
- Preservation of capital funds
- Forecasting and future budgeting advantages

## Financing products offered by JFS:

- Tax-exempt Lease Purchases (TELP)
- Not-for-Profit Conduit Leases
- Operating Leases
- Technology Migration Leases
- Project financing

While technological advances present vast networking opportunities, educational organizations face a common dilemma: Capital budget constraints.

## Comprehensive approach

For education customers seeking networking and IT solutions, Juniper Financial Services (JFS) offers both funding alternatives and industry expertise to help your organization.

## Here's why:

- **Single-source funding** — We provide centralized resources for all financing requirements
- **Simplified processing** — JFS documents are guaranteed to comply with the local laws and federal tax code
- **In-house specialists** — Our seasoned Legal counsel and underwriters deliver quick, innovative solutions
- **Field resources** — Let our financing consultants help navigate you through unique structures and procurement processes

## Benefits of financing with JFS

From hardware and software to services, support and installation, JFS offers customized financing structures with flexibility:

- Installment payments — no large, upfront cost
- Payments matched to the technology's life cycle
- Easy upgrade path to changing needs and new introductions
- Customized to meet your budget requirements

## Knowledge is power

A deep understanding of regulatory issues and procurement processes is critical for optimizing budgets in real time. Our regionally based, seasoned account managers have a longstanding track record in tailoring structures to meet a broad range of K12 and Higher-Ed requirements.

## To learn more

Contact Mike Liebsch, Juniper Financial Services, at 650-400-4095 or at JFS or Todd Stevenson, Key Government Finance at 720-304-1279 or [JFS@Juniper.net](mailto:JFS@Juniper.net)

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