

Network Financing Solutions for Education

Fast, Affordable Access to Smarter Solutions: Juniper Financial Services

Benefits of leasing:

- Greater flexibility to upgrade or replace equipment or software
- Protection against obsolescence
- Reduction in overall life-cycle costs
- No restrictive depreciation schedule
- Preservation of capital funds
- Forecasting and future budgeting advantages

Financing products offered by JFS:

- Tax-exempt Lease Purchases (TELP)
- Not-for-Profit Conduit Leases
- Operating Leases
- Technology Migration Leases
- Project financing

While technological advances present vast networking opportunities, educational organizations face a common dilemma: Capital budget constraints.

Comprehensive approach

For education customers seeking networking and IT solutions, Juniper Financial Services (JFS) offers both funding alternatives and industry expertise to help your organization.

Here's why:

- **Single-source funding** — We provide centralized resources for all financing requirements
- **Simplified processing** — JFS documents are guaranteed to comply with the local laws and federal tax code
- **In-house specialists** — Our seasoned Legal counsel and underwriters deliver quick, innovative solutions
- **Field resources** — Let our financing consultants help navigate you through unique structures and procurement processes

Benefits of financing with JFS

From hardware and software to services, support and installation, JFS offers customized financing structures with flexibility:

- Installment payments — no large, upfront cost
- Payments matched to the technology's life cycle
- Easy upgrade path to changing needs and new introductions
- Customized to meet your budget requirements

Knowledge is power

A deep understanding of regulatory issues and procurement processes is critical for optimizing budgets in real time. Our regionally based, seasoned account managers have a longstanding track record in tailoring structures to meet a broad range of K12 and Higher-Ed requirements.

To learn more

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