

# Ingenious Champion Profile

Clay Haynes, Senior Engineer, Nexum, Inc.



Juniper Champion



## Introducing Clay Haynes

Clay is working as a senior engineer for Nexum Inc, in Chicago IL. Nexum is a global IT security and networking company that builds and secures networks for organizations across multiple industry segments. Clay started his career in 2003 as a systems administrator at Northwest Ohio Orthopedics and Sports Medicine (NWOOSM) and from there has built his expertise to become a respected network and security engineer at Nexum.

## Career Path

Clay started by gaining experience in systems and server technology, and this became an important foundation to his career path. After working for several years at NWOOSM, Clay took on a role as systems engineer at CentraComm Communications, and was a key contributor in strengthening the company's managed services practice as well as its consultancy practice. Clay was also responsible for critical infrastructure pieces including networking, storage, systems, virtualization, data centers, and CRM. After working at CentraComm for nearly a decade, he transitioned over to his current position with Nexum.

## Engaging with Juniper

Clay's initial engagement with Juniper was through the Secure Access SSL VPN platform, which Juniper had acquired in 2007. Along the way, he became well versed in ScreenOS through the SSG Series Secure Services Gateways platform. Eventually he became an early adopter of SRX Series Services Gateways and Junos® operating system. Now he supports security, routing, and switching platforms, obtaining JNCIE and JNCSP status in both the Routing/Switching and Security tracks of the Champion Program. Clay was also invited to join the Juniper Ambassador Program in 2014, and continues to represent Juniper as an ambassador today.\*

## Proud to be an Ingenious Champion

The Champion Program represents value to Clay's co-workers and customers. The program allows him to keep up-to-date with the latest tools and technologies from Juniper, and also understand how those tools can help address the needs of his customers as that changes over time. This information, combined with experience in the field, ensures that customers can trust both Nexum and Juniper to provide cost-effective solutions that help drive their business.

## On a Personal Note

While keeping up-to-date on technology is important, Clay's other interests include playing soccer and bass guitar. He also runs a personal blog detailing new technologies and concepts, as well as notes from the field about specific solutions.



## Quotes and Testimonials

Chandler Howell, Engineer Manager for Nexum, has this to say about Clay. "In the months since Clay has been onboard, he has consistently lived up to that initial review, exceeding customer expectations in every situation he's worked in, from troubleshooting carrier-grade SRX Series appliances during a DDoS to working with difficult clients who don't know what they want and yet still getting them the solution they didn't know how to ask for. Clay has rapidly become one of my "go-to" engineers for tough problems and tough clients, because I know that he will provide a result that has matched both the customer's technical and business needs."

\*Note: The Ambassador team is made up of an exclusive group of 26 global members consisting of customers and partners who best represent the values, knowledge, and creativity of Juniper Networks. Ambassadors are highly active online, voluntarily sharing their real-world technical expertise, passion, and opinions about Juniper technologies through J-Net and other social media platforms.

## About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at [www.juniper.net](http://www.juniper.net).

### Corporate and Sales Headquarters

Juniper Networks, Inc.  
1133 Innovation Way  
Sunnyvale, CA 94089 USA  
Phone: 888.JUNIPER (888.586.4737)  
or +1.408.745.2000  
Fax: +1.408.745.2100  
[www.juniper.net](http://www.juniper.net)

### APAC and EMEA Headquarters

Juniper Networks International B.V.  
Boeing Avenue 240  
1119 PZ Schiphol-Rijk  
Amsterdam, The Netherlands  
Phone: +31.0.207.125.700  
Fax: +31.0.207.125.701

Copyright 2015 Juniper Networks, Inc. All rights reserved. Juniper Networks, the Juniper Networks logo, Junos and QFabric are registered trademarks of Juniper Networks, Inc. in the United States and other countries. All other trademarks, service marks, registered marks, or registered service marks are the property of their respective owners. Juniper Networks assumes no responsibility for any inaccuracies in this document. Juniper Networks reserves the right to change, modify, transfer, or otherwise revise this publication without notice.

**JUNIPER**  
NETWORKS