

Ingenious Champion Profile

Adrian Kowalczyk, Senior Systems Engineer, COMP SA



Juniper Champion



Introducing Adrian Kowalczyk

Adrian is a senior systems engineer at COMP SA, the largest Juniper partner in Poland and Central Europe. COMP SA has earned a Juniper Partner of the Year award twice, first for RESE region in 2012, and then for RCIS and Central Europe in 2015. Adrian has been working with Juniper products for over 12 years starting with a pair of J4300s. His career started as a systems administrator working with a plethora of products and vendors, but he soon realized that he needed to specialize in one area—system engineering and Juniper.

Career Path

Adrian has been a strong advocate of Juniper having had a chance to learn of Junos OS's superiority over competing operating systems firsthand. As an engineer, Adrian is often engaged in a whole product's life cycle, meaning that he often helps customers choose the best products, designs the implementation, takes part in it, and later supports customers with their everyday problems. Thus he is heavily engaged with Juniper's systems engineers while preparing official tender documentation and conducting POC lab demonstrations. He also maintains a close relationship with the JTAC organization.

Engaging with Juniper

His adventure with Juniper began with hands-on experience mastering Junos OS. This enabled him to learn many tricks from both SEs and JTAC engineers as increasing amounts of work came his way. He has been a key member of teams engaged in choosing, deploying, and supporting, among many others, multiple MX20x0 with 100GbE interfaces, SRX5800 with 100GbE interfaces, over 1,000 MX Series routers, and over 100 SRX5x00 gateways. His experience is not limited to these platforms; he was the first in Poland to work with many QFX5100 switches and Virtual Chassis Fabric.

Proud to be an Ingenious Champion

Adrian holds with pride both JNCIE-SP and JNCIE-SEC certifications, as well as JNCIP-M, all of which prove handy in his everyday work. This has motivated other members of his team to work toward achieving Juniper certifications, which has allowed COMP SA to extend the number of Ingenious Champions among its ranks. This status allows everyone interested to have access to Technical Summit data and online information, as well as building close relationships with Juniper SEs. In July 2016, Adrian proudly accepted the "Ingenious Champion of the Year" award at the SE Tech Summit in Berlin, Germany.

On a Personal Note

After hours, Adrian's likes to spend quality time with his family. He is a proud father of two and sees his children's development as a never-ending adventure. His favorite hobbies are sailing and books, both of which help him gain much needed perspective from everyday work.



Quotes and Testimonials

Adrian is an engineer who works very hard to win a deal, and he asks Juniper to work equally hard to help him. With Adrian's expertise, we have won deals that looked lost in the beginning. He is recognized by customers as a trusted advisor and is able to position Juniper products in accounts where we have had no presence before. His problem solving skills greatly improve customer satisfaction after equipment is installed with quick resolutions to most issues.

Stawomir Janukowicz, Juniper Systems Engineer

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at www.juniper.net.

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