

Juniper Networks Partner Advantage Services

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Authorized Support Services Partners—July 2018

Juniper Elite/Select partners with the Support Services specialization possess local knowledge and resources, with the technical expertise and dedication to drive excellence for all customer networking solutions. Juniper Support Services Partners make a significant investment in service infrastructure, people, tools, education, certifications, and labs.

Juniper Support Services Partners deliver their own unique brand of technical support and services to the customer, enhanced by leveraging Juniper’s support infrastructure, the Juniper Networks Technical Assistance Center (JTAC), and special Juniper service and support offerings available only to Juniper Support Services Partners.

Typical activities that Juniper Support Services Partners can deliver include, but are not limited to:

- Creating solutions for complex, mission-critical, multivendor environments
- Architecting, installing, and supporting an integrated Juniper solution
- Providing value-based proactive and preemptive services
- Offering a deep menu of technical talent and resources
- Using an automated call handling and case handling system

The value that Juniper Support Services Partners can deliver includes, but is not limited to:

- Interoperability and back-end connectivity; experts in compliance and risk mitigation
- Localized high touch capabilities for problem resolution, fastest dispatching of the onsite engineer
- Capability to deliver an overview of all issues across the entire network
- Local parts sparing to maintain specific service-level agreements (SLAs)
- Asset tracking and management, and configuration backup via CRM systems

Questions or Comments

Please feel free to send an e-mail to: jpa-services@juniper.net.

Authorized Support Services Partners

North America

- Bell Canada
- Cadre Computer Resources
- Carousel Industries
- CentraComm
- Charter Telecom
- Copper River
- Dimension Data North America
- ePlus (IGX Global)
- Fujitsu
- Infradata
- Insight
- Integration Partners Corporation
- JMA-IT
- Kudelski Security
- Layer 3 Communications
- Level 3 Communications
- Netrix/Maron
- Network Data Systems
- Nexum
- Optiv
- Skyline Networks
- Virtual Armor, LLC
- Vology Data Systems

CALA

- Adexus S.A.
- Binario Distribuidora de Equipamentos os Eletronicos Ltda.
- CYLK Soluções em Informática Ltda.
- Dalisa S.A.C.
- Dispositivos Moviles S.A. DE C.V.
- Hynet S.A.
- NEC de Argentina
- NEC de Chile
- NEC de Brasil
- NEC de Colombia
- NEC de Mexico
- NetSecurity Ltda.
- Novomerc Latin America
- Q&C Ingenieria LTDA
- QOS Servicios de Sistemas de Redes e Informatica Ltda
- Siscotec Security SRL

Authorized Support Services Partners

EMEA

- Accumuli
- Acuntia
- Advanced Technologies (Middle East)
- Agile Networks Ltd.
- Alpha Data LLC (Middle East)
- AMT Group
- Arlan SI LLP
- Asseco Systems SA
- ATOS
- Avnet NL (Disti)
- Axians
- Axians Networks & Solutions GmbH
- BARQ Systems (Saudi)
- Baud Telecom Company
- BETA IT
- Bezeq International
- BMC (Business Management Company)
- BNTPRO Bilgi ve İletişim Ltd. Sti.
- BT France
- Bynet Data Communications Ltd.
- Clico (PSS Disti)
- COMP S.A.
- Computacenter AG & Co. oHG
- Comsource
- Concentrade GmbH
- Controlware GmbH
- Core2Africa
- Cygate OY Finland
- Daisy Group
- Dimension Data EMEA
- EMW Inc. (Middle East)
- Ericsson Nikola Tesla d.d.
- Fujitsu Services Limited
- GCC Computers Ltd
- Gentel
- Hardware Group (UK)
- IGX Global (UK)
- Indra Sistemas S.A
- InfoGuard
- Infradata
- Inline Technologies
- Inovasys
- Interdata
- Interoute
- Intraco SA Telecom Solutions
- ITD Solutions SpA
- KPN Corporate Market BV (Getronics)
- Layer 3 Limited (Africa)
- Lutech SpA (Italy)
- Marvel
- Maticmind SpA (Italy)
- MDS Computers
- Mintly OY (Finland)
- Motiv IT

EMEA

- Munisys
- NCR
- NetNordic
- Network Services
- Network Solutions and Services, NSS (Jordan)
- Network Utilities
- Networker KFT
- Neurosoft
- NGworx
- Nlogic AS
- Nomios
- Nxo
- OASIS
- Orange Business Services (OBS)
- Partner Communication
- Premier Systems Pvt
- Proact Deutschland GmbH
- Proximus
- Qolcom
- Qumak S.A.
- Relnet (Disti)
- Relnet (PSS Disti)
- S&T Services Hungary KFT
- Saga d.o.o. Beograd
- Santa Monica Networks Oy
- SATEC (Iberia)
- Saudi Egyptian Logistics and Electronics Company
- Securelink BV & NV
- SFR Business
- SIRT I
- Smartcom Bulgaria AD
- SmartCom d.o.o.
- Step Logic LLC
- Surat Bil.Tek.San. Tic.A.S
- Swisscom Solutions AG
- T-Systems
- Teamix GmbH
- TeamNetcom LTD
- TechAccess (Disti)
- Technoserv
- Tecnomcom
- Telecom Global Inc.
- Telefonica Soluciones
- Telent
- Telindus Netherlands
- Telonic GmbH
- TexorSrl
- Three6Five
- Vosko Networking BV
- WASKO S.A.
- Xantaro (DE/NE/UK)
- XON Systems PTY Ltd. (Africa)

Authorized Support Services Partners

APAC

- AGC Networks (India)
- Airstar (M) Bhd. (Malaysia)
- Alphawest Services Pty Limited (Australia)
- Beijing Cvanguard Technology Development Co., Ltd. (China)
- Beijing MicroShield Technology Co., Ltd. (China)
- Beijing NetForce Technology Co., Ltd. (China)
- Cadensworth India Limited
- Comlinx Pty Ltd (Australia)
- CommVerge Solutions (Malaysia)
- CommVerge Solutions (Taiwan)
- CommVerge Solutions Limited (Hong Kong)
- Commverge Solutions Philippines Inc
- Cyberworld (Hong Kong)
- Datacipher (India)
- DataOne (Thailand)
- Dawning Technology (Taiwan)
- Dimememtion Data (Hong Kong)
- ECS Pericomp (Malaysia)
- eKnow Technology (Korea)
- Exclusive Networks (India)
- FPT Information Systems Corporation (Vietnam)
- Fujitsu (Japan)
- Gazi (Bangladesh)
- GNTEL (Korea)
- Hauman Technologies (Taiwan)
- Hitachi Solutions (Japan)
- iCraft (Korea)
- ICT Networks (Australia)
- Ingram Micro (China) Hong Kong
- Ingram Micro Asia (Singapore)
- Ingram Micro China (China)
- Inno-Tech (Taiwan)
- Inspira (India)
- Insung Digital (Korea)
- Intechnology (ANZ)
- Inzent (Korea)
- Itochu Techno-Solutions (Japan)
- Js-Communication (Japan)
- KBSL (Sri Lanka)
- Lenovo Chinaweal System & Service Co., Ltd. (aka Legend Chinaweal)
- LG CNS
- Lu Hwa Technology (Taiwan)
- Magnet (Korea)
- Mesiniaga Berhad (Malaysia)

APAC

- Micro-D (Philippines)
- NEC New Zealand
- Nera Telecommunications Ltd. (Singapore)
- Net One Systems (Japan)
- Netcore Network Communication (Taiwan)
- Netsolutions (ANZ)
- Netsoultech (Korea)
- Nissho Electronics (Japan)
- NOX (Japan)
- NTT Communications (Japan)
- One Communications (Vietnam)
- PPlus Visions Company Ltd (Thailand)
- PT IP Networks Solusindo (Indonesia)
- PT Lintas Teknologi (Indonesia)
- PT MTM (Indonesia)
- PT NEC (Indonesia)
- PT Nera (Indonesia)
- PT Westcon Group (Indonesia)
- SamsungSDS (Korea)
- Sangsangin Co., Ltd. (Korea)
- Sciens Co., Ltd (Korea)
- SCSK (Sumisho Computer Systems) (Japan)
- Shanghai Holdfast (China)
- Shanghai Weftnetwork (China)
- Shanghai Zhanxin (China)
- Shenzhen Linkbotong (China)
- Shenzhen Tianyuan Jinhe (China)
- SiS international (Hong Kong)
- Smartnet (Korea)
- SNAP (ANZ)
- Softbank C&S (Japan)
- SV Tech (Vietnam)
- Synnex Technology International (HK) Ltd
- Targus Technologies (India)
- Telstra (Australia)
- The Communication Solution (Thailand)
- Uniadex (Japan)
- Unitech Computer (Taiwan)
- VIS Technologies (India)
- Vodatel Holdings (Hongkong)
- Westcon Solutions (HK) Ltd. (China)
- Westcon Solutions Pte Ltd (Singapore)
- Wins (Korea)
- Wipro Limited (India)

Authorized Professional Services Partners— July 2018

Juniper Elite partners with the Professional Services specialization possess local knowledge and resources, with the professional services expertise and dedication to drive excellence for all customer networking solutions. Juniper Professional Services Partners must pass a comprehensive annual audit, ensuring the highest levels of expertise, knowledge, and commitment.

Juniper Professional Services Partners deliver their own unique brand of professional services, supported and endorsed by Juniper. Professional Services Partners' capabilities and services are documented in the Juniper PS Marketplace; customers are able to match their specific PS projects to Professional Services partners' capabilities and expertise.

See the PS Marketplace [here](#).

Typical activities that Juniper Professional Services Partners can deliver include, but are not limited to:

- Experts in plan-design-implement
- Proactive network assessments
- Network conversions and migrations
- Proof of concept testing
- Adopting and deploying emerging technologies

The value that Juniper Professional Services Partners can deliver includes, but is not limited to:

- Fixed-price, fixed-scope offerings
- Speedy time to market
- Very competitive price points
- Fast time to market for new services
- Minimized business risk for conversions and deployments

Questions or Comments

Please feel free to send an e-mail to: jpa-services@juniper.net.

Authorized Professional Services Partners

AMER

- Atrion Communication Resources
- Bell Integrator
- Binario (Brazil)
- Blue Chip Tek, Inc.
- Centracomm
- Computex, Inc.
- Copper River IT
- Corus 360
- CSPI
- Cylk (Brazil)
- Data Networks Solutions
- Dimension Data
- Dispositivos Moviles S.A. de C.V. (Mexico)
- Emergent Networks
- enfoPoint
- Integrated Archive Systems
- Integration Partners Corp/IPC
- Intervision
- JMA-IT
- Kovarus
- Kudelski Security
- Layer 3 Communications
- Ledefyl (Uruguay)
- Myriad Supply Company, LLC
- NEC - CALA (Mexico)
- Netrix
- Nexum
- Optio
- Optiv
- Peak Uptime
- Q&C Ingenieria LTDA
- Redapt
- Right Systems, Inc.
- Sacramento Technology Group
- SDN Essentials
- Serro Consulting
- SLAIT
- Structured Communication Systems, Inc.
- Synercomm
- Technica
- TIG
- Trace3
- Universal Data
- Vandis, Inc.
- Walker and Associates, Inc.

EMEA

- Alpha Data LLC
- Axians (Germany)
- Axians (UK)
- BNTPRO Bilgi Ve Iletisim LTD. STI.
- Comp SA (Poland)
- Comsource
- ComSource (Czech Republic)
- Cygate OY Finland
- Hardware Group (UK)
- Indra Sistemas (Spain)
- Infradata B.V. (Netherlands)
- Inline (Russia)
- Interdata (France)
- Kapsch (Hungary)
- MDS (UAE)
- Mideast Data System
- Netnordic
- NGWORX (Switzerland)
- Saudi Egyptian Logistics and Electronics Company/Salec (Egypt)
- Securelink (Netherlands)
- Securelink AB
- Technoserv (Russia, CIS)
- Tecnomcom (Spain)
- Telent Technology Services Ltd.
- WASKO
- Xantaro Deutschland GmbH (Germany)
- XON (S. Africa)

APAC

- Commverge Solutions (M) Sdn Bhd (Malaysia)
- Commverge Solutions (Taiwan)
- Crystal Echo (Australia)
- DataOne (Thailand)
- Itochu/CTC (Japan)
- JMA Global Solutions
- Kerol IT solutions (India)
- Netone Systems (Japan)
- Nissho Electronics (Japan)
- PT Lintas (Indonesia)

Worldwide Global Alliance Partners

- Dimension Data
- Ericsson
- IBM

- NEC
- Nokia

About Juniper Networks

Juniper Networks brings simplicity to networking with products, solutions and services that connect the world. Through engineering innovation, we remove the constraints and complexities of networking in the cloud era to solve the toughest challenges our customers and partners face daily. At Juniper Networks, we believe that the network is a resource for sharing knowledge and human advancement that changes the world. We are committed to imagining groundbreaking ways to deliver automated, scalable and secure networks to move at the speed of business.

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