

Ingenious Champion Profile

Paul Clarke – Customer Solutions Architect



Juniper Champion



Scott McKinnon, Juniper product line manager, Security Business Unit, adds, "Paul has been tireless in his efforts to realize the multivendor, multi-provider vision of the PSN by working with Juniper and others to create a deployable network to further advance shared and common services within government. Paul's dedication to resolving issues and taking concepts to reality have benefited Juniper, Fujitsu, and the PSN program".

Introducing Paul Clarke

Paul Clarke is an Ingenious Champion who is employed at Fujitsu, Birmingham, UK, as a customer solutions architect. Paul became an Ingenious Champion in 2012, and in January 2013, the EMEA sales and SE teams named him "Ingenious Champion of the Year."

Career Path

Paul has been working on a project in the UK known as PSN. The Public Services Network (PSN) will substantially reduce the cost of communication services across UK government entities and enable new, joined-up and shared public services for the benefit of citizens.

Engaging with Juniper

As the lead engineer on the UK PSN program, Paul is continually seeking out further education. Paul has taken over 100 technical courses in the Learning Academy and holds seven Juniper Networks Certification Program (JNCP) advanced certifications.

Proud to be an Ingenious Champion

According to Helen Jackson, Juniper senior partner manager, "The reason Paul was chosen for "Ingenious Champion of the Year" is that he engaged in training on his own time to achieve Ingenious Champion status in both the Service Provider and Enterprise Ingenious focuses. He also contributed to Fujitsu achieving Elite Portfolio status in 2012."

On a Personal Note

While not working, Paul enjoys travel and is a season ticket holder to his favorite Birmingham City football team.

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at www.juniper.net.



Corporate and Sales Headquarters
Juniper Networks, Inc.
1133 Innovation Way
Sunnyvale, CA 94089 USA
Phone: 888.JUNIPER (888.586.4737)
or +1.408.745.2000
Fax: +1.408.745.2100
www.juniper.net

APAC and EMEA Headquarters
Juniper Networks International B.V.
Boeing Avenue 240
1119 PZ Schiphol-Rijk
Amsterdam, The Netherlands
Phone: +31.0.207.125.700
Fax: +31.0.207.125.701

Copyright 2014 Juniper Networks, Inc. All rights reserved. Juniper Networks, the Juniper Networks logo, Junos and QFabric are registered trademarks of Juniper Networks, Inc. in the United States and other countries. All other trademarks, service marks, registered marks, or registered service marks are the property of their respective owners. Juniper Networks assumes no responsibility for any inaccuracies in this document. Juniper Networks reserves the right to change, modify, transfer, or otherwise revise this publication without notice.

9030282-001-EN Nov 2014

