

ENTERPRISE TRANSITION

Service Overview

Deploying a new solution is a major decision with inherent risk. If a new network implementation is not strategically planned and supported, and your staff is not thoroughly trained, your organization may not get value from the network quickly enough, which can compromise gains. The Juniper Enterprise Transition program provides a bundle of professional, transitional services to help you reduce the possibility of risk during a significant migration, while ensuring a smooth and efficient implementation of your new Juniper platform.

Service Description

Juniper as a new or second vendor, and/or planning a significant migration from legacy products. The Juniper Enterprise Transition program (JET) combines design, planning, and deployment assistance for Juniper solutions, with technology and product education for key personnel. Scalable to client requirements, the Juniper Enterprise Transition program is available in two packages (standard and jumbo) to meet your organization's unique needs. Both packages include:

Transition Workshop

A Juniper Networks Professional Services consultant leads a workshop that provides a detailed review of your organization's requirements and expectations, a discussion on "best practices" for implementing the Juniper solution, and a review of the high-level transition plan.

Design Review

The Juniper Networks consultant will work with your engineering and/or operations team to review and validate the design functionality in accordance with the feature sets of Juniper Networks products.

Transition Planning

Juniper's consultant will also discuss and review high-level migration strategies and options that are applicable to your specific network and service requirements.

Implementation Planning Assistance

This detailed review of the overall implementation strategy will help ensure a swift and smooth implementation, with zero or minimal downtime. An experienced Juniper consultant will review and discuss the implementation and cutover plan. He/she will then provide written recommendations on testing cutover scenarios to further mitigate the risk of switching to the new network.

Onsite Engineer

A Juniper Networks engineer will work with your engineering and/or operations staff to support your network and its deployment onsite at the location of your choice, functioning as part of your extended team. The standard offering includes an onsite engineer for two weeks, while the jumbo option provides an onsite engineer for three weeks. You will have the flexibility to use the onsite support for staging, design validation, migration validation testing, or other support as required.

Knowledge Transfer

Juniper Networks Professional Services experts will deliver onsite information transfer workshops for up to eight attendees, to help your team understand how to operate, configure, and troubleshoot the new network. The standard program includes three days of knowledge transfer workshops. The jumbo program includes four workshop days, as well as a Juniper Networks technical education course for up to three days for 12 to 16 people.

Optional Services

You may also select from these optional Juniper Enterprise Transition services to help you build the most appropriate solution for your needs:

- Service management
- Design review and verification
- Network design development
- Security design development
- Security policy design
- Onsite technical training
- Project management
- Resident engineer for 12 months

Table 1: Features and Benefits

Feature	Benefit
A flexible program designed to enable implementation of a new Juniper enterprise solution	Facilitates conversion from another vendor's solution or an addition to a Juniper Networks solution, which accelerates the deployment of your new platform
Includes a core bundle of transitional services from Juniper's professional and education services	Simplifies the transition process and eliminates any disturbances that may occur when implementing a new solution in order to improve risk mitigation
The transfer of information is designed to address skill gaps and reduce areas of risk or disturbance when adding a new vendor	<ul style="list-style-type: none">• Enables knowledge transfer that improves workforce productivity• Accelerates the readiness of employees
The program is part of an integrated product and services solution	<ul style="list-style-type: none">• Mitigates the risk involved with moving to a new vendor• Optimizes the value of high-performance networking to achieve operation excellence
An extended portfolio of professional and advanced services to choose from	Services are selected based on your needs

Table 2: Service Specifications

Juniper Responsibilities	Customer Responsibilities
Juniper Networks will provide: <ul style="list-style-type: none">• Transition workshop• Design review• Transition planning• Implementation planning assistance• Onsite engineer• Onsite information transfer workshops• Additional services are available by request	The customer will provide: <ul style="list-style-type: none">• Implementation plans and schedules• Related design documentation• Business and technical requirements for the new service or feature• Information on any existing constraints or dependencies in the network• Testing migration scenarios in a lab environment• Advance notice of plan and schedule (at least 10 business days)• A suitable training environment and help in coordinating activities required for a successful workshop

Juniper Networks Services and Support

Juniper Networks is the leader in performance-enabling services that are designed to accelerate, extend, and optimize your high-performance network. Our services allow you to maximize operational efficiency while reducing costs and minimizing risk, achieving a faster time to value for your network. Juniper Networks ensures operational excellence by optimizing the network to maintain required levels of performance, reliability, and availability. For more details, please visit www.juniper.net/us/en/products-services.

Ordering Information

Juniper Networks Enterprise Transition services are available globally. Please contact your local Juniper Partner or Juniper Networks account manager for details.

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at www.juniper.net.

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