

# **U.S. Federal Government Services**

Juniper Federal services provide an enhanced, secured, end-to-end, U.S.-based customer support experience.

### Introduction

Engineering is our heritage. Simplicity is our bold vision for the future. Together they guide our approach to delivering network performance, security, and stability for the mission, today and into the future. Our proven capabilities are built on over 20 years of delivering exceptional products, service, support, and value to U.S. Federal Government agencies.

Juniper has always been at the forefront of network innovation. We help shift agency workloads to the cloud in a way that makes sense for operational environments, scaling services while ensuring uptime and advancing threat protection. When missions demand unfailing network performance, Juniper is there with certified technologies and proven solutions that are purpose-built for mission objectives.

We deliver high-performance networking solutions and Al-driven security tailored to the unique government IT environment. We have a long history of working side-by-side with our government partners to support their specialized infrastructures and missions. We understand the need for agencies to stay agile, flexible, and scalable. This can only happen if the infrastructure that operations are built on remains relevant and cost-effective—even as objectives and mission requirements evolve.

Juniper's single platform management helps agencies to see, automate, and protect all types of networks for more secure, resilient, agile operations. Whether on premise or migrating to a multi-cloud infrastructure, agencies trust Juniper to provide an open-standards, best-of-breed approach to get the best performance today, and grow to support the adaptive, self-driving networks that tomorrow's mission demands.

### Core Competenices for Federal Government

Our core competencies include:

- Enterprise cloud-ready routers, switches, and firewalls Deliver agility and flexibility with a comprehensive, scalable, secure portfolio of high-performance equipment.
- Secure SD-WAN Inspect traffic and apply policies close to the data source. Centralized control moves traffic intelligently, based on priority, cost, and quality of service.
- Al-driven wired and wireless access Ensure better
  experiences for end users, devices, and IoT. Al-driven insights
  and self-driving capabilities proactively identify and resolve
  network issues before they can affect performance.
- Flexible, solutions-based approach Evolve networks without sacrificing mission. Update workloads incrementally to meet service needs today, and prepare for more adaptive, service-assured networking tomorrow.

### Differentiators

When network performance is mission critical, Juniper delivers the open technologies and proven approaches that agencies trust to meet mission demands in an increasingly connected world.

- #1 Comprehensive, Threat-Aware Security. Advanced analytics and Al provide end-to-end, top-to-bottom visibility of the entire network environment, along with the ability to enforce security policies across all connection points. Identify performance gaps, determine root cause, and address threats fast. Understand exactly what, who, where and why access is given across the organization.
- #2 Proven Mission-Critical Performance. Juniper has a history of building the world's most scalable, mission-critical networks with carrier-grade reliability. Our highly resilient routers, switches, and firewalls are based on open standards and are designed to deliver maximum uptime and flexibility in mission-critical environments. All of the power, security, and scalability without any of the vendor lock-in. Juniper's routers, switches, and firewalls are proven in the world's largest, most advanced service provider and cloud networks.

### **Juniper Products and Services**

Routing	Switching	Security	Services	Wired and Wireless
Comprehensive, scalable, secure portfolio of highly resilient routers for networks of all sizes to power missions that require the best performance and security.	High performance, low latency data center and cloud switches that can be deployed and customized in a variety of network fabrics or architectures.	Connected, threat-aware security that is integrated across the entire network and multicloud environments for seamless architecture to see, automate, and protect against threats.	Juniper provides a best-of-breed approach to meet mission demands. This ensures uptime and resilience for today's onpremise network services. It also allows agencies to build more adaptive, service-assured networking for tomorrow's multicloud environments.	Juniper® cloud services, driven by Mist AI, provide a single, cohesive approach to managing wired and wireless networks. Simplify and automate operations and end-to-end troubleshooting, creating a Self- Driving Network™
Security and Policy Control	Network Edge Services	Network Management and Operating System	Packet Optical	Software-Defined Networking
Solutions that integrate subscriber privileges, application requirements, and business policies within the IP network infrastructure.	An advanced suite of applications that provides service agility, reduces OpEx, and optimizes the network infrastructure.	Junos Space® Network Management Platform delivering unified control of Juniper routing, switching, and security devices.	A product portfolio that combines control, management, and applications software with optical and cloud platforms.	Future-proof for the cloud and multi-cloud era with an open SDN solution that provides high performance, elasticity, and security.

- #3 Unified Network Operations Management. Only Juniper delivers a single, intuitive user experience across the entire network environment to simplify management, offload strained resources, and troubleshoot/triage performance issues faster. Our modular approach, secure programming tool kits, and advanced scripting capabilities are unmatched in the industry.
- #4 Trusted, Government Partner. For over 20 years, Juniper has delivered high-performance networking for government missions and operations. From contract availability, to standards and security support, to next generation research and development—investment in our ability to effectively support the Federal Government and mission success is a company-wide priority. Our dedication to furthering government security and innovation has been recognized by agencies and industry alike.

#### Federal Contract Vehicles

Juniper products and services are available through a variety of U.S. Federal Government contracts, including Government-Wide Acquisition Contracts (GWACs), SETA contracts, and agency-specific purchase agreements and schedules. And our products and services can be sourced from a variety of large, small, or disadvantaged firms:

- OASIS
- Alliant
- CDM
- 8aSTARS
- Networx
- VETS
- GSA Schedule 70
- NIH CIO
- NASA
- Numerous agency-specific vehicles

## **Experience with Federal Customers**

For over 20 years, Juniper Networks has been a proven, innovative, and trusted Federal Government partner. Agencies rely on us to, consistently and reliably deliver secure, resilient, high-performance, and natively interoperable network systems.

We have served over 630 U.S. Federal Government customers to date. Organizations and programs across the Department of Defense, the National Security community, and Civilian Agencies depend on Juniper technology, professional services, certification and education services, and world-class support for their agency infrastructure.

# Case Studies, Customer References, and Past Performance

Please visit our <u>case study library</u> for examples of how Juniper Networks drives real mission results for its customers. Please contact your Juniper Federal account manager for Federal Past Performance Reference.

# Corporate Information, Compliance, and Certifications

Our <u>Compliance Advisor resource page</u> enables you to find certifications by product and regulatory compliance information by type, including:

- Common Criteria
- Department of Defense Information Network Approved Products List (DoDIN APL)
- FIPS
- Commercial Solutions for Classified Program (CSfC)
- Homologation
- RoHS2
- USGv6
- Voluntary Product Accessibility Templates (VPATs)

### **Authorized Federal Partners**

Juniper contracts with the U.S. Federal government primarily through its partners, who deliver an array of relevant and specialized core competencies. For a full list of our federal partners, visit: www.juniper.net/us/en/partners/federal

## **Company Profile**

NAICS Code: 541512

DUNS Number: 604232343

CAGE Code: 1TZV3

Facility Clearance Level: Top Secret

Size: Large business

Founded: February 1996

NYSE: JNPR

CEO: Rami Rahim

Headquarters: Sunnyvale, CA

Employees: 9,500+

Offices: 92 offices in 43 countries

Revenue: USD \$4.99 billion (2016)

### **Next Steps**

Juniper has extensive experience working with federal agencies and supporting their specialized network and security requirements. We offer IC/DoD-certified solutions for missions that demand unfailing network performance.

Juniper Federal services are designed to provide an enhanced, secure, end-to-end U.S.-based customer support experience, including Advanced Care Service, Advanced Care Plus Service, Premium Care Service, Flexible Services Credit, and High Security Return Materials Authorization and Non-Return Service.

You can contact your Juniper Federal Services team at <u>federal</u> <u>services@juniper.net</u>, or call us at the federal contact support number (833-900-1454), or contact your federal account manager for more information.

To learn more about Juniper solutions for federal, visit www.juniper.net/us/en/solutions/federal-government.html.

# **About Juniper Networks**

At Juniper Networks, we are dedicated to dramatically simplifying network operations and driving superior experiences for end users. Our solutions deliver industry-leading insight, automation, security and AI to drive real business results. We believe that powering connections will bring us closer together while empowering us all to solve the world's greatest challenges of wellbeing, sustainability and equality.

Additional information can be found at <u>Juniper Networks</u> or connect with Juniper on <u>Twitter</u> and <u>LinkedIn</u>.



# Driven by Experience

### APAC and EMEA Headquarters

Juniper Networks International B.V. Boeing Avenue 240 1119 PZ Schiphol-Rijk Amsterdam, The Netherlands Phone: +31.207.125.700

Fax: +31 207 125 701

### Corporate and Sales Headquarters

Juniper Networks, Inc.
1133 Innovation Way
Sunnyvale, CA 94089 USA
Phone: 888.JUNIPER (888.586.4737)
or +1.408.745.2000 | Fax: +1.408.745.2100
www.juniper.net

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