

# Juniper Partner Advantage Champion Program

At A Glance



Juniper Champion

The Champion program is a multitiered program that enables the Juniper partner technical community to develop expertise in Juniper products, software, and technologies in order to effectively position Juniper solutions in routing, switching, and security. It provides unique access to Juniper resources and consists of a prescriptive curriculum of product courses, technical certifications, network design courses, and accreditations with a multidiscipline focus for the enterprise or service provider, or a focused discipline in routing, switching, or security. The program contains three consecutive levels—Aspiring, Innovative, and Ingenious—with increased expertise and skill required for each level.

## Winning Business and Building Mutually Connected Relationships

Participation in the Champion Program can help you win more business faster, develop new skills and capabilities, and create a truly exceptional customer experience through advanced expertise in Silicon, Systems and Software.

Although certifications are a key part of the construct, the true essence of the program is a mutually connected relationship designed to enable growth, coverage and scale for our Partners and Juniper together as one.

## Becoming a Juniper Champion

- Improve your ability to solve complex networking and security challenges through a deeper understanding of Juniper's products, architectures, and solutions

- Become a member of the partner community recognized by Juniper as technical experts and advocates, an elite team that is rewarded by Juniper for its advanced skills and expertise
- Be considered part of the extended family of Juniper SEs and enjoy broader and deeper professional relationships
- Gain access to communications and tools such as:
  - Targeted newsletters, webcasts, and dedicated social media channels
- Free certification vouchers, Juniper technical e-books, Juniper Networks Training Credits, and Junosphere Virtual Networking Labs
- Demonstrate your expertise and enhance your customers' confidence
- Contribute to company Juniper Partner Advantage requirements with individual Champion-level achievements

## Ingenious Champion

- Gain access to privileged Juniper confidential information on the Juniper SalesCentral and the private J-Net Forum
- Be invited to join Juniper SEs at yearly JuniperU: Tech Summits<sup>1</sup>
- Attend other Juniper SE special events
- Obtain achievement recognition and speaking opportunities at events sponsored by Juniper
- Improve knowledge and self-sufficiency in selling to customers

To access the Champion curriculum:

Step 1	→	Step 2	→	Step 3	→	Step 4
Access the Juniper Networks Learning Academy Technical Track.		Go to <i>My Curriculum</i> . Navigate to the <i>Champion Curriculum</i> at the bottom of the page. Click on the <i>Aspiring Curriculum</i> link, and begin your courses. The system tracks your progress.		Once you achieve the Aspiring level, go to <i>My Certifications</i> . Click on the Aspiring logo and download your logo, eCertificate, and free Aspiring rewards, which include technical e-books and certification vouchers.		Go back to <i>My Curriculum</i> and take the <i>Innovative Curriculum</i> . Then take the <i>Ingenious Curriculum</i> . Enjoy the many benefits of being an Ingenious Champion!

<sup>1</sup>Invitations to this event are extended to select Ingenious Champions.

## Champion Curriculum Requirements

Champion Level	Routing	Switching	Security	Enterprise	Service Provider
<b>Aspiring</b>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNSS-Junos</li> <li>JNSS-MMX</li> <li>JNSS-MT</li> <li>JADS-Edge</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNSS-Junos</li> <li>JNSS-EX</li> <li>JNSS-QFX</li> <li>JADS-DCD</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNSS-Junos</li> <li>JNSS-FWV</li> <li>JADS-BD</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNSS-Junos</li> <li>JNSS-EX</li> <li>JNSS-MMX</li> <li>JNSS-FWV</li> <li>JNSS-MT</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNSS-Junos</li> <li>JNSS-EX</li> <li>JNSS-MMX</li> <li>JNSS-FWV</li> <li>JNSS-MT</li> </ul>
<b>Innovative</b>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIS-SP* or JNCIS-ENT*</li> <li>JADS-Core</li> <li>Edge Accreditation</li> </ul> <p>*Prerequisite: JNCIA-Junos</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIS-SP* or JNCIS-ENT*</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>Data Center Accreditation</li> <li>Campus Accreditation</li> </ul> <p>*Prerequisite: JNCIA-Junos</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIS-SEC*</li> <li>JADS-CD</li> <li>Security Accreditation</li> </ul> <p>*Prerequisite: JNCIA-Junos</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIA-Junos</li> <li>JADS-CD – Campus</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>JADS-DCD – Data Center</li> <li>JADS-BD – Branch</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIA-Junos</li> <li>JADS-SPED</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>JADS-DCD – Data Center</li> <li>JADS-CORE</li> </ul>
<b>Ingenious</b>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIP-SP* or JNCIP-ENT*</li> </ul> <p>*Prerequisite: JNCIS-SP or JNCIS-ENT</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIP-ENT* or JNCIP-SP*</li> </ul> <p>*Prerequisite: JNCIS-SP or JNCIS-ENT</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIP-SEC*</li> </ul> <p>*Prerequisite: JNCIS-SEC</p>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIS-ENT</li> <li>JNCIS-SEC</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>Data Center Accreditation</li> <li>Campus Accreditation</li> <li>Security Accreditation</li> </ul>	<b>Required:</b> <ul style="list-style-type: none"> <li>JNCIS-SP</li> <li>JNCIS-SEC</li> <li>Edge Accreditation</li> </ul>

## Champion Program Requirements for JNCIP Achievers

Champion Level	Enterprise Focus	Service Provider Focus	Routing Focus	Switching Focus	Security Focus
<b>Innovative</b>	<ul style="list-style-type: none"> <li>JADS-CD</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>JADS-DCD</li> <li>JADS-BD</li> </ul>	<ul style="list-style-type: none"> <li>JADS-SPED</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>JADS-DCD</li> <li>JADS-CORE</li> </ul>	<ul style="list-style-type: none"> <li>JADS-Core</li> <li>Edge Accreditation</li> </ul>	<b>Choose One:</b> <ul style="list-style-type: none"> <li>Data Center Accreditation</li> <li>Campus Accreditation</li> <li>Security Accreditation</li> </ul>	<ul style="list-style-type: none"> <li>JADS-CD</li> <li>Security Accreditation</li> </ul>
<b>Ingenious</b>	<ul style="list-style-type: none"> <li>JNCIS-ENT</li> <li>JNCIS-SEC</li> </ul> <b>Choose One:</b> <ul style="list-style-type: none"> <li>Data Center Accreditation</li> <li>Campus Accreditation</li> <li>Security Accreditation</li> </ul>	<ul style="list-style-type: none"> <li>JNCIS-SP</li> <li>JNCIS-SEC</li> <li>Edge Accreditation</li> </ul>	<ul style="list-style-type: none"> <li>JNCIP-SP or JNCIP-ENT</li> </ul>	<ul style="list-style-type: none"> <li>JNCIP-SP or JNCIP-ENT</li> </ul>	<ul style="list-style-type: none"> <li>JNCIP-SEC</li> </ul>

## Champion Program Requirements for JNCIE Achievers

Champion Level	Enterprise Focus	Service Provider Focus	Routing Focus	Switching Focus	Security Focus
<b>Ingenious</b>	<b>Choose One:</b> <ul style="list-style-type: none"> <li>Data Center Accreditation</li> <li>Campus Accreditation</li> <li>Security Accreditation</li> </ul>	<ul style="list-style-type: none"> <li>Edge Accreditation</li> </ul>	<ul style="list-style-type: none"> <li>No additional requirements with a JNCIE-SP or JNCIE-ENT</li> </ul>	<ul style="list-style-type: none"> <li>No additional requirements with a JNCIE-SP or JNCIE-ENT</li> </ul>	<ul style="list-style-type: none"> <li>No additional requirements with a JNCIE-SEC</li> </ul>

For more information or for JNCIP and JNCIE waivers, please contact us at [champion@juniper.net](mailto:champion@juniper.net).

## About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to data centers, from consumers to cloud providers, Juniper Networks delivers the software, silicon, and systems that transform the experience and economics of networking. The company serves customers and partners worldwide. Additional information can be found at [www.juniper.net](http://www.juniper.net).

### Corporate and Sales Headquarters

Juniper Networks, Inc.  
1133 Innovation Way  
Sunnyvale, CA 94089 USA  
Phone: 888.JUNIPER (888.586.4737)  
or +1.408.745.2000  
Fax: +1.408.745.2100  
[www.juniper.net](http://www.juniper.net)

### APAC and EMEA Headquarters

Juniper Networks International B.V.  
Boeing Avenue 240  
1119 PZ Schiphol-Rijk  
Amsterdam, The Netherlands  
Phone: +31.0.207.125.700  
Fax: +31.0.207.125.701

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